Seventh District Dental Society Board of Directors

Consent Calendar Items
Seventh District Dental Society Board of Directors
Meeting Minutes November 5, 2012

Andolina, Richard  Arigo, Jeffery  Burk, J.R.  Calnon, William
Buhite, II, Robert  Casper-Klock, Theresa  Davidson, H. Bradley  Grassi, Michael
Levitt, Neal  Lawrence, David  Mooney, Stephen  Ramjattansingh, Rubin, Richard  Romano, Paul  Ronzo, Kenneth  Schirmer, David
Skalyo, Teresa  Skolnick, Jay  Speisman, Richard  Vorrasi, Andrew
Yerke, Lisa  Bowerman, Lori  Heise, Nancy
UB Students- Lauren Vitkus, Eric Morowski  guest member: Phil Epstein

Call to order at 6:00PM – Dr. Paul Romano

Approval of the Agenda including items below on consent calendar:
Minutes Removed from Consent Agenda
Ethics Report Removed from Consent Agenda

Modified Consent calendar: approved

Minutes – September 10, 2012 Board Meeting - Page 3 EDPAC Report - Correct spelling wither to either.

Treasurer’s report – Dr. Richard Andolina - Written report on file
Manning and Napier fund is growing and we have done exceedingly well. Dues statements going out soon.

Secretary Report- no report

Report from Counties:
Cayuga  Dr. Gush – no report
Livingston  Dr. Frost – no report
Monroe  Dr. Kim Richards – no report
Ontario  Dr. Yerke – written report
Seneca  Dr. Birchenough – no report
Steuben  Dr. Meriwether- written report
Wayne  Dr. Mooney – no report
Yates  Dr. Skalyo – no longer practicing in Yates County. She is willing to serve if necessary. Dr. Romano noted that Yates County should find their own new representative. The district office will send notice to Yates members.

President’s Report: Dr. Romano – written report
Enjoyed the opportunity to sit in at the House of Delegates at the ADA meeting. Dr. Romano presented the ADA Golden Apple Award to the board. We just received that award for the Steuben County Rock and Bowl event.

President-Elect – Dr. Rubin
Dr. Rubin also attended the ADA meeting and sat in during the reference committees. Asked to go through the endo association.
Dr. Rubin was also asked to get involved on the fluoridation speakers panel. He is on agenda representing this board next week in Seneca County to discuss fluoridation of waters. Dr. Warren Waldow, who has good historical knowledge will also be attending.
Business Chair – Dr. Kenneth Ronzo – written report
Dr. Ronzo requested a moment to present Dr. Romano with the outgoing President Plaque and gift.

Committee Reports:

Ethics : Dr. Ramjattansingh – written report -removed from consent to discuss the new business item: Financial hardships in peer review. Orthodontic Cases (Peer Review/Ethics)

Dental Health Planning and Hospital Dentistry: Dr. Speisman
The NYSDA Council meeting was just last Friday and minutes have not yet been distributed. Dr. Speisman will forward written report to the district office as soon as possible.
Liaason from the board attended the meeting – Dr. Richard Herman
Access to Care seems to be the focus of the council.
Golisano Foundation Grant update Access for developmentally Disabled

NYSDA Trustee Report – Dr. Andrew Vorrasi – written report
Reviewed each item on report

GVMF Grant – Dr. Schirmer – written report
As per report, the first phase is complete – creating a team - still looking for more representation from Monroe County. Dr. Buhite indicated he would discuss this at the upcoming MCDS Meeting. Dr. Stephen Burgart did report at the last MCDS Board Meeting. Next phase will be training and education of team through internet resources. Note: Application of Topical Fluoride Varnish can be done by any licensed medical personal including supervised nurshing staff.

UB Dental Students: Laren Vitkus – President ASDA – Eric Morowski, Legislative Liaason - written report
7 students from UB attended the ADA Annual Session
Thanked Dr. Andolina and Dr. Calnon for the presentation during the ADPAC Week Pizza and Politics.
Leadership Training Conference

ADA HOD Meeting- Vorrasi, Buhite,Grassi, Levitt, Skolnick – written reports
Dr. Bob Peskin did not win the election for speaker of the house but he did his best presentation. His opponent was a certified parliamentarian.
Despite multiple (80) recommendations from governance study, most were not adopted by the house. The size of the HOD remains unchanged.
Dues for active-life members will go up from 50% to 75% of full-active dues. No grandfathering $37 ADA Dues increase

ADA Immediate Past President- Dr. W. Calnon
Dr. Calnon presented a special Presidentail Citation – surrounding him with mentors and leadersip.

Executive Director: Lori Bowerman - written report
Reported on presentation at Fifth District Dental Society defending the Fortress endorsement. The Fifth District Board voted to continue the Fortress endorsement. It was a very contentious meeting.
Advertisment Western NY Dental Group claiming to be the only accredited group practice in state. Accrediation claims can gome from anywhere. Ethics would have difficulty going after them.
Holiday Gift Giving - line item in place for $500 to each county. County Reps should please consider a recipient for holiday gift giving
Old Business: Bio Serve Endorsement – written report submitted by Dr. Keating. As per Dr Buhite, the committee will bring a recommendation to the board in January.

New Business:
Hurricain Sandy – After receiving the email from Mark Feldman, Executive Director of NYSDA, there was a suggestion that 7th District consider some kind of donation to those dentists in NYS affected by the storm. After discussion, a motion was made: Seventh District Dental Society donate up to $10,000 to an organized relief effort for NY Dentists. The motion was approved. Discussion about soliciting our local dentists for donations. Until we have further information, the board will hold off. Dr. Andolina will follow-up.

EIOH – Update on seach committee for new director. Dr. William Calnon is Acting Director and also on the seach committee. They have narrowed down their finalists to four or five and are hoping to make an offer by December.

Dr. Skolnick informed the board that Dr. Jim Gleason’s family was in a car accident recently and his mother was killed. His sister and father remain hospitalized but are doing better. No plans yet for a service.

Dr. Speisman reported that the Annual Henderson Conference is scheduled for December 2, 2012.

Dr. Romano thanked those board members who have completed their term of office. Dr. Vorrasi as ADA Delegate and NYSDA Trustee, Dr. Burk as NYSDA Council Professional Liability and NYSDA Delegate, Dr. Schirmer as a Board Director although he will serve next year as Business Chair.

Board Meeting adjourned at 8:55pm.
Council on Dental Benefits

There has been no meetings statewide of the Council on Dental Benefits. The next meeting is scheduled for April, 2013 in Albany.

On January 2, NYSDA released an email from Lance Plunkett detailing the updated regulations for Medicaid Managed Care programs. The email is a lot of legalese that basically just clarifies some Medicaid statutes and makes them consistent with Medicaid managed care standards and statutes.

Anyone interested can find the entire email on the NYSDA website.

Respectfully submitted,

Dr. Michael Keating
The Council met by video conference on Dec. 5, 2012

Membership Programs/Initiatives
NYSDA - achieved a 96.05% renewal rate (NYSDA goal was 97%)
7th District - 97.53% renewal rate (5th in the State)
7th District - 11 new members year to date
Total 805, down 13 from previous year
Six districts did not meet goal as of 11-30-12
NYSDA - 317 new members year to date Total membership 12,381
Down 103 from previous year

NYSDA letters offering no dues for the remainder of 2012 to past members who have not renewed
Dues installment plans available
Bylaws change-Resolution approved for category of 25% dues waiver
E-mails sent to all residents encouraging Tripartite membership post dental school
New Dentist Starting Out Guide redesign coming (will be available for e-reader)-funded by grant

State Education Dept. reports: 18,000 licenses issued

2013 NYSDA Goals 350 new members and 97% retention

ADA Membership Initiative Updates Project

Membership Program for Growth (MPG) applications Dec. 19 deadline
$500,000 ADA Budget
Applications must list goals of projects

New Dentist Committee
May 2013 NYSDA New Dentist conference planned in Manhattan
June, 2013 New Dentist Conference Washington, DC
Funding 4 people at $750 each with local component to match funds
New York New Dentist now has Facebook page, starting newsletter
Missions of Mercy (MOM) moved to 2014 with New Dentist social afterward

Council Programs
Publications: Bernard Tillis Award
Winner: Gabe Ariola, DDS 2nd District Bulletin
New Dentist Leadership Award- No entries received

Children’s Dental Health Month
Survey of CDHM chairs and components being done to assess preference of funds use statewide or individual components
Give kids-a-smile Fri. Feb. 5, sign up available for donated products at ADA.org
Sugarless Wednesdays posters/stickers available from NYSDA
All materials to be made available on-line at the NYSDA site

Hallmarks of Excellence
  5 entries including 7th District
  E-balloting to be done
Media Relations
  ADA podcasts now available
  NYSDA monitoring topics in local constituents

Web site
  New members only area, PASSWORD now needed
  Dentist find area will now be by zip code
  Now on Facebook
NY State Medicaid looking for more dentist participants

New Business
Dr. Jay Skolnick nominated as Vice-chair of the NYSDA M&C Council-e-voting to take place
ADA Life Member dues change- Minimal repercussions reported
NYSDA Bylaws and Administrative Code
  Bylaws regarding membership were reviewed and minor changes made to conform to current ADA bylaws
  New Dentist Committee may request future consideration to be reinstated as a NYSDA Council
Residency Match Booklet to be obtained for most current residency list and program director names
Efforts to be made in NYC to meet with residents
Exit survey to be developed for non-renews

ADA Recruitment and Retention Conference April 5-6, 2013 Chicago
  Districts being asked to help offset participant costs
NYSDA –Student Leadership and Legislative Day to be held at NYSDA on May , 2013

Next meeting April 10 , 2013 to be held in Albany

Respectfully submitted,

Jay Skolnick, D.M.D.
7th District Chair
Seventh District Dental Society
January 7th, 2013
Steuben County Board Report
Lynne Meriwether, DDS

1. Our January meeting with feature case presentations by member dentists
2. We are beginning to work on this year’s “Rock-n-Bowl” for February Dental Health Month
3. March will feature our annual “Ferraioli Day” with Dr. Michael Glick
4. Our member dentists/hygienists are beginning to actively work on the Genesee Valley Grant Fluoride Varnish project in local pediatric medical offices
Seventh District Dental Society
Board of Directors

Agenda Reports
Seventh District Dental Society
Board of Directors Meeting
1/7/13

President Summary of Activities

1. Meeting attended since 11/5/12 BOD meeting:

   11/13/12  Attended Seneca Country Board of Supervisors meeting. I spoke in opposition to the discontinuation of water fluoridation in Seneca County Water District #1. Dr. David Schirmer will provide a report under Governmental Affairs.

2. I will make every effort to attend meetings of the counties.

3. Conflict of Interest Disclosure forms:

   Board of Directors Conflict of Interest Disclosure
   Program Committee Conflict of Interest Disclosure
   Speaker Conflict of Interest Disclosure

Respectfully submitted,

Richard L. Rubin, DDS, MS
Seventh District Dental Society (7DDS)
Board of Directors Conflict of Interest Disclosure

**Purpose:** To protect the integrity of the Board of Directors by allowing for fair and unbiased planning and execution of 7DDS business.

**Process:** At the beginning of each calendar year 7DDS staff will request the *Board of Directors Conflict of Interest Disclosure* from all members of the Board of Directors. At the beginning of each board meeting the President will ask if any board member and/or their immediate family have a conflict of interest to disclose regarding any agenda item. If a board member and/or their immediate family has a conflict they may recuse themselves, or be excused by action of the President for that portion of the meeting. It will be the judgment of the President whether the Board Member’s exclusion is for discussion and/or voting.

**Directions:** Please answer the following questions and explain any “yes” responses in the remarks section below. *Curriculum vitae* may be attached as appropriate.

<table>
<thead>
<tr>
<th>Do you and/or an immediate family member have financial and/or personal interest in any of the following?</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dental supply company</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pharmaceutical company</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Professional publication</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sponsored research</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sponsored education</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Remarks:**

__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________

Print Name ____________________________    Signature ________________________________  Date_____________
Seventh District Dental Society (7DDS)
Program Committee Conflict of Interest Disclosure

**Purpose:** To protect the integrity of the Program Committee by allowing for fair and unbiased planning and execution of the committee’s charge.

**Process:** At the beginning of each calendar year 7DDS staff will request the *Program Committee Conflict of Interest Disclosure* from all committee members. At the beginning of each meeting the Chair will ask if any committee member and/or their immediate family have a conflict of interest to disclose regarding any agenda item. If a committee member and/or their immediate family has a conflict they may recuse themselves, or be excused by action of the Chair for that portion of the meeting. It will be the judgment of the Chair whether the committee member’s exclusion is for discussion and/or voting.

**Directions:** Please answer the following questions and explain any “yes” responses in the remarks section below. *Curriculum vitae* may be attached as appropriate.

<table>
<thead>
<tr>
<th>Do you and/or an immediate family member have financial and/or personal interest in any of the following?</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dental supply company</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pharmaceutical company</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Professional publication</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sponsored research</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sponsored education</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Remarks:

__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________

Print Name ____________________________    Signature ________________________________  Date_____________
**Purpose:** A Speaker Conflict of Interest Disclosure is for the benefit of the Board of Directors, Program Committee and membership, enabling each member to develop an informed decision regarding the planning and participation in the 7DDS sponsored Continuing Education.

**Process:** At the time of contract 7DDS staff will request speakers to complete and submit the *Speaker Conflict of Interest Disclosure*. All promotional and lecture materials must contain speaker disclosures. Prior to the initiation of the presentation, the speaker must state disclosures to the audience.

**Directions:** Please answer the following questions and explain any “yes” responses in the remarks section below. *Curriculum vitae* may be attached as appropriate.

<table>
<thead>
<tr>
<th>Do you and/or an immediate family member have financial and/or personal interest in any of the following?</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dental supply company</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pharmaceutical company</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Professional publication</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sponsored research</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sponsored education</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Remarks:
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________

Print Name ____________________________    Signature ________________________________  Date_____________
Report from the Ad Hoc Committee on Endorsements

At a previous board meeting the Committee was asked to investigate a company that removes medical and dental waste from the dental office called BioServ.

A discussion with the Vice President of BioServ revealed that they also have business relationships with the 8th and 9th districts of NYSDA. A quick run down of how they work is as follows:

- The company works by pick up of the dental and medical waste.
- There is no contract that needs to be held to.
- The fee is $95 per box per pick up. If there is an additional box then it is an additional $50
- They have an amalgam separator program
- They accept old fixer and developer
- They will take away old x-ray heads

BioServ currently has a relationship with the 9th District which they would be willing to match for us. In exchange for being the Endorsed medical/dental waste disposal company for the 7th District BioServ would give the District a fee of $2000 paid over 4 quarters. In exchange they would have access to our mailing list so that they could send offers to our members to handle their medical waste. They also would be interested in being a vendor at our meetings.
Genesee Valley Medical Foundation

Mini-Grant to the 7th District Dental Society

Topical Fluoride Varnish (TPV) Application in the Primary Medical Care Setting

December 19, 2012

Dental Project Team Members:

Monroe County:

Drs. Steven Burgart, Robert Buhite, Sean McLaren, Maria Abeyounis, Aaron Rosen

Livingston County:  Dr. Kenneth Hale

Seneca County:  Dr. Bruce Birchenough

Wayne County:  Dr. Michael Adsit

Ontario County:  Dr. Teresa Skalyo

Steuben County:  Drs. Lynne Meriwether, David Schirmer

Status Update:

This project specifically targets the segment of the population for whom dental caries incidence is on the rise, those children at or near the federal guidelines for poverty. These children usually receive treatment under the Medicaid program administered by the Department of Health. Beginning in July, 2012, as part of Governor Cuomo’s Medicaid Redesign Program, patients have been transitioned into managed care organizations from traditional fee for service. This caused some disruption in coverage and billing for the TPV procedure. We have successfully worked with the Department of Health to correct this problem. We now have revamped coding and billing methods that we can teach our medical colleagues and their staff, while helping them implement the TPV procedure into their practices for Medicaid covered children age 1 to 7.

Unfortunately, this caused a delay in our ability to complete the project objectives by November 30, 2011 as we previously estimated in our application. We would like to ask for an extension to May 30, 2012 to complete all project activities including final reporting.

Our team members have identified the practices with which they intend to establish their working relationship. Visitations will begin in January. The format for these is described in our application.
Report to the Seventh District Dental Society
Submitted by: Lauren Vitkus
University at Buffalo ASDA

Monday, January 7, 2013

Old News:
• Ended another successful semester on Friday, December 14, 2012.

Upcoming Events:

• Monday, February 10th, 2013: Student Legislative Day. New this year this training day will bring students within District 2 together in Albany for a day of training in preparation for National Student Lobby Day in Washington in May. The importance of ADPAC, EDPAC and involvement in governmental affairs will be highlighted along with the key legislative issues facing dentistry today. Training on how and what to lobby will prepare our students to have our voices heard on Capitol Hill.

• March 6th – 9th, 2013: ASDA Annual Session: Atlanta Georgia. Set association policy, select our 2012-2013 ASDA Executive Committee and receive the latest updates through presentations and discussions.

• Mentorship Program: In coordination with the 8th District we have ~ 55 students signed up. The program pairs a local dentist with a 3rd year student and they meet 3+ times over the course of the year. Kicks off with the mentorship dinner Wednesday, February 13th.

• Clinical Changes:
  o Recall rotation implemented last semester continues and all prophylactic recall patients come from a central pool and are assigned to third year students within the rotation.
  o Change to the screening process: In addition to the basic screening procedures completed for patients new to the school, a new rotation has been added where 4th year students both screen and complete a comprehensive oral exam on a patient new to the school. The logic behind this is that with this process a patient leaving the dental school for the first time will already have before them a document with necessary future treatment. This will save the patient an additional appointment and hopefully increase the schools retention rate of screened patients.
  o Clinical Productivity Units: The total number of CPUs needed by students to meet certain grade benchmarks was lowered after an extensive evaluation by the Dean and Clinical Directors.
  o Crown Fee: The crown fee was lowered to $250 for the semester. At this time there is not a plan to compensate for this reduction in another way and the price will be evaluated again at the conclusion of the semester.